

SPROUT! Sales Workshop

Has the relentless push for immediate results left your sales team looking for ways to re-energize the sales process?

Does your team need to get back to having fun while selling more products to more customers?

The SPROUT! Sales Workshop is a growing experience. Rather than focusing on a particular sales technique, this workshop addresses the heart of sales. Its purpose is to provide a way to put more fun into the selling process, and re-energize careers. Through the use of a gardening metaphor and self-reflective activities, the SPROUT! Sales Workshop provides many useful tips and practical advice. The SPROUT! Sales Workshop will help you and your sales team create a mindset that will reduce stress and increase satisfaction in your jobs – and make more money, too!

RESULTS

Participants will be able to:

- ❖ Craft a personal vision for Sales Success
- ❖ Create professional support and career renewal
- ❖ Seed target accounts for sales success
- ❖ Deploy Best Practices for Nurturing your target accounts
- ❖ Create Harvest strategies; closing sales with renewal in mind